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Grant Seeking: Sharing Best Practices for the Current Grant Landscape

Learn best practices and effective strategies for researching grants, diversifying funding sources, risk management, and holistically navigating the ever-changing grant landscape

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Agenda

1. **The Current Landscape**

2. **Approaching Risk**

3. **Pre-Award Phase: Building a Risk-Ready Foundation**
   - Searching Strategy
   - Establish an Internal Risk Framework
   - Get Application Ready
   - Portfolio Strategy

4. **Award Phase: Setting Up for Compliance Success**
   - Initiate Compliance Controls
   - Organize Your Systems

5. **Post-Award Phase: Monitoring and Learning**
   - Monitor for Strategic Improvement Opportunities
   - Enable and Empower Your Colleagues

6. **Award Closeout Phase: Continuous Improvement**
   - Apply What You've Learned
   - Prepare for External Review

7. **Implementation & Sustainability**

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The Current Landscape

Some variables include:

- Federal agency changes

- Federal government shifting priorities

- Different messaging and verbiage

- ARPA completing

- Greater scrutiny expected

- Shifts in funding

- Future of state funding

- Shorter timelines for applications

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Preparation is Key

Success in Grant Management should not be measured by the number of grants you were awarded, but rather, by how well you're managing them.
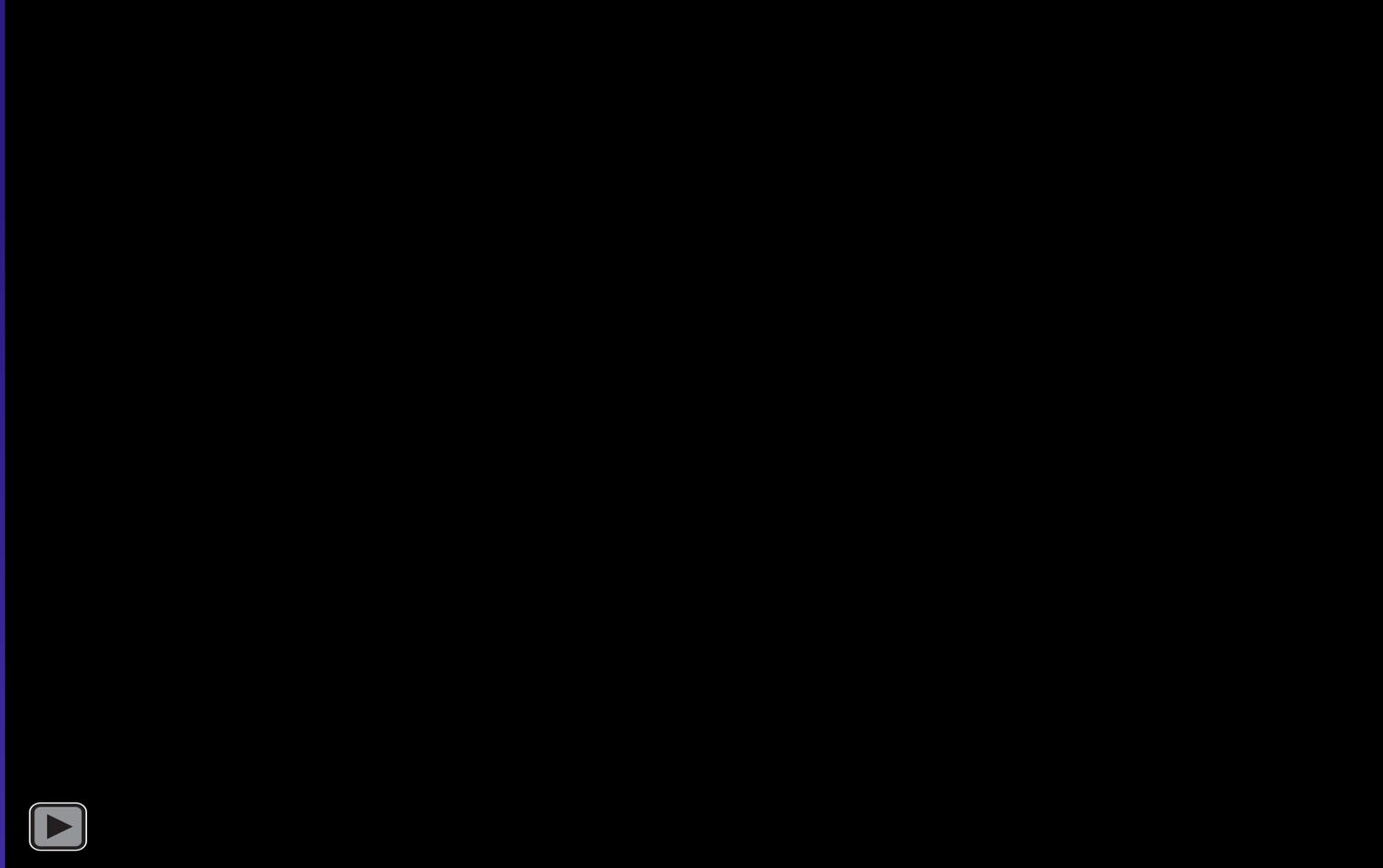
Pre-Award Phase: Building a Risk-Ready Foundation

Searching Strategy

- Consider funding favorability

- Match the proposal

- Utilize grant writing resources

- Diversify funding sources

- Parner with Community-Based Organizations

- Broaden your searches

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Pre-Award Phase: Building a Risk-Ready Foundation
Searching Strategy

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Pre-Award Phase: Building a Risk-Ready Foundation

Establish an Internal Risk Framework

- Analyze past performance

- Define risk categories

- Create a risk scoring system

- Set risk tolerance levels

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Pre-Award Phase: Building a Risk-Ready Foundation
Get Application Ready

- Build an audit-readiness binder

- Substantiate training

- Empower through education

- Designate a compliance champion

- Conduct pre-audit reviews

- Build external relationships

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Pre-Award Phase: Building a Risk-Ready Foundation
Portfolio Strategy

- Master your existing portfolio

- Run various risk scenarios

- Prioritize sustainability

- Align with organizational goals and objectives

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Award Phase: Setting Up for Compliance Success
Initiate Compliance Controls

- Provide role clarity

- Design standardized checklists

- Centralize audit trails

- Continuously improve your policies and procedures

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Award Phase: Setting Up for Compliance Success
Organize Your Systems

- Institute a single source of truth

- Utilize performance dashboards and reporting

- Consistently provide training

- Establish a Grants Management Champion

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Post-Award Phase: Monitoring and Learning
Monitor for Strategic Improvement Opportunities

- Conduct regular check-ins

- Consider your documentation

- Follow your proposed timeline

- Consistently assess your workflows

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Post-Award Phase: Monitoring and Learning
Enable and Empower Your Colleagues

- Emphasize open and transparent communication

- Identify cross-departmental projects

- Establish standardized information sharing practices

- Focus on user experience

- Simplify your standards

- Communicate the value of compliance

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Award Closeout Phase: Continuous Improvement
Apply What You've Learned

- Lead after-action reviews

- Refine risk framework

- Share learnings cross-departmentally

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Award Closeout Phase: Continuous Improvement
Prepare for External Review

- Maintain an audit prep folder

- Conduct practice audits

- Create a risk narrative

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Implementation & Sustainability

- Enhance workflow integration

- Perform annual risk reviews

- Evaluate Tools

- Acknowledge your team members' and colleagues' successes!

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Q & A

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