

EUNAVVERSE

Charting the Course: Market Drivers and the Future of Euna Grant Solutions

2025 and beyond

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Speakers

Euna Grants



Jason Yu

Product Director, Grants



Emily Naufel

Senior Manager, Customer Success



TM

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Grants

INVESTING IN INNOVATION

Bringing Together the Best in Grants Management.

By joining forces, we're building on a shared foundation of expertise and support—uniting two teams committed to meeting your needs and setting a new standard for grants management.

Configurable Platform

Dedicated Support

Deep Expertise

Curated Grants Database





Market Trends



2025

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Theme 1: Federal Funding Uncertainty





A conservative estimate of **documented grant cancellations** add up to over:

~\$20 Billion

This does not account for programs that are delayed or under review.

Reuters — EPA scraps \$7 billion Solar for All program (Aug 7, 2025)

Reuters — Court allows EPA to cancel \$16 billion in climate grants (Sept 2025)

Financial Times — Pocket rescission wipes out nearly \$5B in international aid (Aug 29, 2025)

Education Week — Dozens of Education Department grants cancelled; \$13M in TRIO rescinded (Aug 2025)

What Categories Were Most Affected?

1. Health
2. Science and Technology
3. International Development
4. Education
5. Natural Resources

Reuters. US appeals court allows Trump's EPA to nix climate grants. Sept. 2, 2025.

The Washington Post. As CDC crumbles, fears grow about vaccines, pandemics and health crises. Aug. 30, 2025.

Nature. Supreme Court allows Trump administration to terminate NIH grants. Sept. 2025.



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Theme 2: Increased Scrutiny and Changing Grant Requirements



Federal Oversight is Increasing



Senior Appointee Review

Each federal agency must appoint a senior political appointee to review all new grant announcements and discretionary awards.



Approval and Accountability Formalization

Approval from designated appointee is needed to issue new announcements and annual reviews will be conducted.



Policy-Driven Alignment

Grant programs must advance policy priorities, funding decisions are no longer strictly merit-based.



Financial Control and Streamlining

OMB will be required to revise the UGG to streamline application requirements, include "termination for convenience" clauses, and limit indirect cost recovery and restrict recipient drawdowns without prior authorization



Compliance Burden and Risk

Recipients will be held to stricter rules and navigate increased requirements and scrutiny.

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Theme 3: Staff Shortages and Budget Constraints



Shrinking Teams, Growing Expectations

20-30% of Government Staff Positions are Vacant

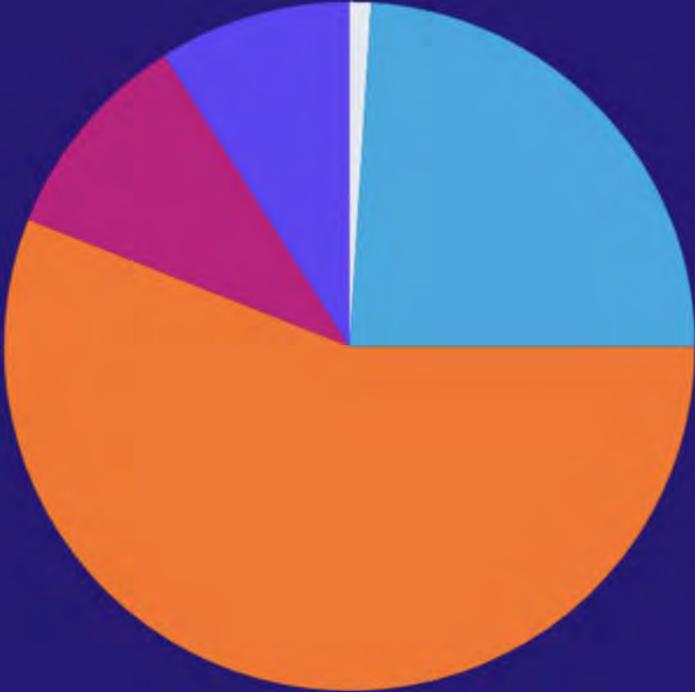
Hiring Challenges
Retention Challenges
Inability to Backfill Roles

“Staff Losses at FEMA Could Compromise Disaster Response, Says Watchdog Agency.” *Reuters*, 3 Sept. 2025.
“Documents Reveal Los Angeles County’s Meager Budget for Disaster Response.” *The Washington Post*, 4 Aug. 2025.
“Meriden Public Schools Face Staffing Cuts Due to Expiring Grants and Budget Constraints.” *CT Insider*, 10 Aug. 2025



Costs Keep Rising, Budgets Don't

How does your budget compare to last year?



- Much larger (1%)
- Same (56%)
- Much smaller (9%)
- Slightly larger (24%)
- Slightly smaller (10%)

These trends shape what we build, driving us to evolve alongside the market so we can keep delivering what our customers need.



Product Overview





Maximize the impact of every grant dollar.

Unlock the full value of your funding with Euna Grants by streamlining the entire grant lifecycle, reducing risk, and increasing your team's capacity to deliver meaningful outcomes.

- ✓ Drive compliance and audit-readiness
- ✓ Access real-time insights and reports
- ✓ Facilitate transparency and collaboration



Grants Research

Grant Seeker

Grant Maker

Maximize the impact of public grant funding — from helping organizations secure their first dollar to ensuring billions are being invested with integrity.



Our North Star

Our North-Star

Maximize the impact of public grant funding — from helping organizations secure their first dollar to ensuring billions are being invested with integrity.



Increase Capacity

Do more with less by streamlining processes and freeing staff to focus on mission-critical work.



Improve Outcomes

Turn grant dollars into measurable community impact with smarter planning and execution.



Maintain Compliance

Stay audit-ready and confident with built-in controls and transparent reporting.

What We're Hearing

VOC through NPS, Surveys, and More...



Improve User Experience

- Number of clicks
- Intuitive navigation



Integrations are Critical

- Interoperability is essential for improving efficiency



Importance of Pre-Award Activities

- Grants research
- Collaboration and planning

EUNA FINANCIAL SUITE

Make the most out of every public dollar

A purpose-built Cloud Suite that builds trust and transparency in the public sector



Purpose-Built for
the Public Sector



Modular & Configurable
Platform



Secure & Proven
Solutions



Award-Winning
Support

Euna's Purpose-Built Financial Suite

Next generation tools like ours help you ensure every dollar is poised for maximum impact throughout the financial lifecycle.

\$538B
Public Funds
Managed Annually

3,400
Public Agencies
Supported



Unlock the full value of your grant dollars

Grant Maker

Grant Seeker

Grant Research



Boost Revenue Collection with Payments

Revenue Management

Cashiering

Online Payments

Kiosks



Map your budget to your strategic goals & objectives

Personnel

Capital

Operating



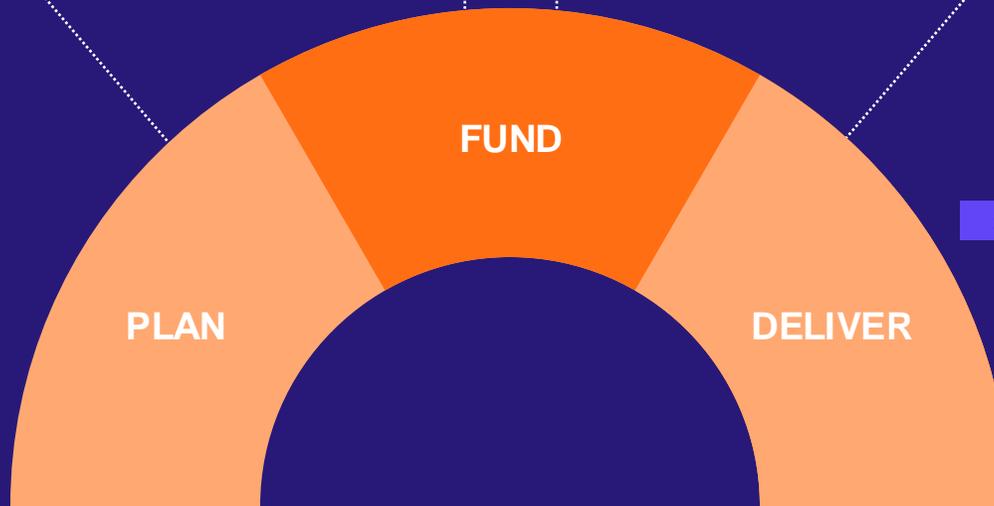
Save money on every purchase, large or small

Sourcing

Contracting

Marketplace

Invoicing



Questions?



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Thank you!

Let's reach for the stars!

